

Index

Bold numbers refer to articles, normal ones to margin numbers.

Abbreviations

- Use in standard terms *Unidroit* **2.1.20** 2

Acceptance

- additional offer *CISG* **19** 9
- approval with modifications *CISG* **21** 9
- assent to offer *CISG* **18** 3
- balance of risks *CISG* **21** 2, 28, **22** 8
- battle of forms *CISG* **19** 25
- burden of proof *CISG* **18** 1
- by conduct *CISG* **18** 10 ff.
- by conduct: partial or defective performance *CISG* **18** 11
- by conduct in exceptional circumstances *CISG* **18** 17
- by declaration *CISG* **18** 4 ff., **22** 2
- by third party *CISG* **19** 12
- calculation of period for acceptance *CISG* **20** 4
- calculation of time for acceptance (full days vs hours) *CISG* **20** 6
- containing standard terms *CISG* **18** 31
- contingent upon additional offer *CISG* **19** 10
- counter-offer *Unidroit* **2.1.11** 1
- defined *Unidroit* **2.1.2** 1
- delays outside control *CISG* **21** 22
- ECC, CISG Advisory Council *CISG* **18** 7
- effect *CISG* **18** 29
- effective upon receipt *Unidroit* **2.1.6** 5
- effect of withdrawal *CISG* **22** 8
- email *CISG* **18** 27
- immaterially different terms *CISG* **19** 16
- immediate *CISG* **18** 28
- indication to be bound *CISG* **18** 3
- knock out theory *CISG* **19** 26
- last shot theory *CISG* **19** 26
- late *CISG* **21** 1 ff.
- late, abnormal transmission *CISG* **21** 19
- live website chat boxes, WeChat, Whatsapp, Signal, face to face conversation, SMS *CISG* **18** 26
- methods *CISG* **18** 2
- mirror image vs flexibility *CISG* **19** 1
- modifications *CISG* **19** 1
- modified acceptance *CISG* **18** 32
- nature of approval *CISG* **21** 8
- objection without undue delay *CISG* **19** 22
- offer lapsed *CISG* **21** 5
- of goods and documents *CMR* **34** 11
- oral/test of immediacy *CISG* **18** 26
- practices and usages *CISG* **21** 12
- procedure *Dir. 2011/7/EU* **3** 29
- receipt theory approach *CISG* **18** 2
- reservation of right to withdraw *CISG* **22** 7
- silence alone cannot indicate assent *CISG* **18** 13
- time begins to run *CISG* **20** 2

- time for consideration of offer *CISG* **18** 25
- timeliness *CISG* **18** 14
- timing *CISG* **18** 15 ff., **19**, **20** 1, **24** 1
- timing for oral offers *CISG* **18** 26
- tolerances *UCP* **31** 7
- when is approval effective *CISG* **21** 12 ff.
- withdrawal, timing *CISG* **22** 4
- withdrawal of acceptance *CISG* **18** 30, **22** 1
- withdrawal of approval *CISG* **21** 16
- withdrawal of different terms *CISG* **19** 24
- within fixed period *CISG* **18** 20
- written communication *CISG* **21** 20

Acceptance Transmission

- delays within control, multiple causes *CISG* **21** 23

Accessory obligations

- non-performance *Unidroit* **7.1.1** 1

Accessory rights

- assignment *Unidroit* **9.1.14**

Accident *Montreal Convention* **17** 4 ff.

- causal nexus with operation of aircraft *Montreal Convention* **17** 11 ff.
- defined by courts in Germany *Montreal Convention* **17** 10
- hijacking and terrorism *Montreal Convention* **17** 16
- inaction by crew members as accident *Montreal Convention* **17** 6

Actual carrier *CMNI* **20** 13

- contractual carrier *CMNI* **4** 4
- contractual carrier's liability *CMNI* **17** 2
- definition *CMNI* **1** 9, **4** 1
- liability *CMNI* **4** 4
- sub-contract *CMNI* **4** 2
- under *CMNI* *CMNI* **1** 9

Additional period for performance

- as an option among others *Unidroit* **6.1** 2, **7.1.5** 3
- subsequent termination *Unidroit* **7.1.5** 2
- tool for the obligee to cope with non-performance *Unidroit* **7.1.5** 1

Advising bank *UCP* **9** 1 ff.

- definition *UCP* **2** 4
- tasks *UCP* **9** 3 ff.

Agency Rules *Dir. 86/653/EEC* **Intro.** 23

Agent

- defined *Unidroit* **2.2.1** 1

Agreed payment for non-performance

- in the context of assignment *Unidroit* **9.1.13** 8
- judicial control *Unidroit* **7.4.13** 3
- limitation period *Unidroit* **10.1** 5
- mandatory law *Unidroit* **7.4.13** 6

Agreement

- validity of mere agreement *Unidroit* **3.1.2**

Index

- Agreement concerning International Goods
Traffic by Rail (SMGS) *CIV/CIM Intro.* 23
- Agreement concerning International Passenger
Traffic by Rail (SMPS) *CIV/CIM Intro.* 23
- Agreement to agree
– terms deliberately left open *Unidroit 2.1.14*
- Agreement to negotiate
– contract formation *Unidroit 2, 2.12*
- Air carrier *Montreal Convention 1 3*
– actual carrier *Montreal Convention Intro. 3, 1 5, 17 24*
– contracting carrier
Montreal Convention Intro. 3, 1 4, 17 24
– successive carrier *Montreal Convention 1 6, 17 24*
- Air transport documents *UCP 23 1 ff.*
- Air waybill *Montreal Convention 4 1*
- ALI / Unidroit Principles of Transnational Civil
Procedure
– Standard of proof *Unidroit 7.4.2 1*
- Alternative dispute resolution
Dir. 2011/7/EU 10 5
– in case of joint and several obligors
Unidroit 10.7 5
– several co-obligees *Unidroit 11.2.3 8*
– suspension of limitation period
Unidroit 10.7 1-5
- Alternative performance
– quality *Unidroit 5.1.6 2*
- Amendments *UCP 10 1 ff.*
- Anticipatory non-performance
– defined *Unidroit 7.3.3*
– notice *Unidroit 7.3.3 2*
- Apparent damage *CMR 30 12*
- Approval
– oral *CISG 21 15*
- Arbitration *COTIF/CIM 46 3;*
Montreal Convention 34 1
– agreement *CMR 33 1*
- Assignee
– defined *Unidroit 9.3.1 3*
- Assignment of contracts
– advance consent of the other party
Unidroit 9.3.4
– consent *Unidroit 9.3.1 4, 9.3.3*
– defences and rights of set-off *Unidroit 9.3.6*
– defined *Unidroit 9.3.1 1-3*
– discharge of the assignee *Unidroit 9.3.5*
– no form required *Unidroit 9.3.1 4*
– "requirement of consent of the other party"
Unidroit 9.3.3
– rights transferred with the contract
Unidroit 9.3.7
– under special rules in the context of transfers
of business *Unidroit 9.3.2*
- Assignment of proceeds *UCP 39 1 ff.*
- Assignment of rights
– agreement between assignor and assignee
Unidroit 9.1.7 2-3
– conditions on set-off *Unidroit 8.1 5*
– defences *Unidroit 9.1.13*
– defined *Unidroit 9.1.13 1, 9.1.1 1, 3, 9.3.1 1*
– distinction in the assignment of contract
Unidroit 9.3.6 1, 9.3.7 1
– exclusion of applicability *Unidroit 9.1.2 2*
– fair dealing principles *Unidroit 9.1.15 1*
– future rights *Unidroit 9.1.1 3, 9.1.5*
– non-assignment clauses *Unidroit 9.1.9*
– non-monetary rights *Unidroit 9.1.3 1*
– notice *Unidroit 9.1.10*
– partial assignment *Unidroit 9.1.4*
– proof *Unidroit 9.1.12*
– related rights *Unidroit 9.1.14*
– right to recover additional costs
Unidroit 9.1.8 1
– successive assignment *Unidroit 9.1.11*
- Assignor
– defined *Unidroit 9.3.1 3*
- Authentic languages
Montreal Convention Final clause 1
- Authority of agent
– Action exceeding the scope of authority
Unidroit 2.2.5 2
– Action within the scope of authority
Unidroit 2.2.5 1
– commercial registry entry *Unidroit 2.2.5 3*
– commission agency *Unidroit 2.2.1 3*
– establishment *Unidroit 2.2.2 1*
– incidental authority *Unidroit 2.2.2 1*
– in the context of defences subsequent to an
assignment of a contract *Unidroit 9.3.6 4*
– in the context of defences subsequent to an
assignment of a right *Unidroit 9.1.13 3*
– in the context of defences subsequent to a
transfer of an obligation *Unidroit 9.2.7 2*
– legal consequences *Unidroit 2.2.3 2*
– liability *Unidroit 2.2.6*
– liability of agent *Unidroit 2.2.6*
– multiple agencies *Unidroit 2.2.7 1*
– non applicability of Chapter 10 on notice
periods for notices under Art. 2.2.7
Unidroit 10.1 6
– presentation as a business owner
Unidroit 2.2.4 3
– ratification *Unidroit 10.1 6, 2.2.9*
– scope *Unidroit 2.2.2*
– sub-agent *Unidroit 2.2.8*
- Avoidance
– avoiding avoidance after a mistake
Unidroit 3.2.10
– damages in case of avoidance of contract
Unidroit 3.2.16
– exclusion by confirmation *Unidroit 3.2.9*
– loss of right to avoid *Unidroit 3.2.10*
– of the contract *CISG 26 2 ff., 48 30 ff., 49 19*

- Back Dating
 - Contract formation *Unidroit 2.1.1 5*
- Bad Faith
 - breaking of negotiations *Unidroit 2.1.15 2*
 - examples *Unidroit 2.1.15 2*
 - justified reliance *Unidroit 2.1.15 2*
- Baggage
 - liability of air carrier for damage to, or destruction or loss of *Montreal Convention 17 2*
- Bank account *Dir. 2011/7/EU 3 24 f.*
- Bank closure
 - extension of expiry date *UCP 29 1 ff.*
- Banking day
 - definition under UCP 600 *UCP 2 7*
- Bank-to-bank reimbursement *UCP 13 1 ff.*
- Bank transfer *Dir. 2011/7/EU 3 9 ff., 20 ff.*
- Basis of claims *Montreal Convention 29 2 ff.*
- Battle of forms
 - general rule *Unidroit 2.1.22*
- Best efforts
 - 'fault' in best efforts *Unidroit 7.1.1 2*
 - application for a permission *Unidroit 6.1.15 1*
 - defined *Unidroit 5.1.4 1*
 - impact on duty to preserve rights *Unidroit 5.3.4 2*
 - limitation of liability *Unidroit 5.1.4 3*
 - personalised and contextualised reasonableness test *Unidroit 8, 5.1.4 2, 7.1.6 1*
- Bill of exchange *UCP 6 8 f.*
- Bill of Lading *CMNI 1 21, 11 13, 13 1 ff.; UCP 20 1 ff.*
 - applicable law *CMNI 29 3*
 - types *CMNI 13 5*
- "Binding character of contract (pacta sunt servanda)"
 - binding character of contract *Unidroit 1.3 1*
 - contract to be observed *Unidroit 6.2.1 3*
 - general principles *Unidroit 1.6 4*
 - hardship *Unidroit 6.2.1 3*
 - impact of conditions *Unidroit 5.3.2 4*
 - termination of a contract for an indefinite period as exception *Unidroit 5.1.8 2*
- Blockchain
 - application of the Unidroit Principles *Unidroit 8*
 - as subject for contracts under Unidroit *Unidroit 4*
- Blocking effect *Dir. 86/653/EEC 1, 2 8*
- Bodily injury *Montreal Convention 17 17 ff.*
 - decisions by the ECJ *Montreal Convention 17 19*
 - post-traumatic stress disorder *Montreal Convention 17 19*
- Breach of contract *CISG 50 10*
 - anticipatory breach *Unidroit 7.3.3, 7.3.4*
 - breach of non-assignment clause *Unidroit 9.1.10 3, 9.1.9 6*
 - defined *Unidroit 7.1.1 2*
 - of duty of confidentiality *Unidroit 2.1.16 2*
 - terminology *Unidroit 7.1.1 2*
- Bulk assignments
 - admissible *Unidroit 9.1.5 2*
- Bundle of claims
 - transfer by assignment *Unidroit 9.1.5 2*
- Burden of proof *CISG 36 9, 41 28, 44 15; CMR 2 13, 9 5; Dir. 86/653/EEC Intro. 45*
 - buyer *CISG 42 27, 43 11*
 - cargo damage *CMNI 18 3*
 - Clauses on burden of proof as exemption clause *Unidroit 7.1.6 3*
 - CMR *CMR 24 3*
 - in case of contract with terms deliberately left open *Unidroit 2.1.14 8*
 - in good faith and fair dealing *Unidroit 1.7 4, 2.1.9 1*
 - of bad faith *Unidroit 2.1.15 3*
 - offer and acceptance *CISG Intro to Art. 14–24 5*
 - of partial performance by a co-obligor *Unidroit 11.1.5 1, 11.1.6 1*
 - of separate obligation *Unidroit 11.1.2 1*
 - of the assignor in case of its discharge *Unidroit 9.3.5 2*
 - of the obligor to prove its discharge in case of transfer of an obligation *Unidroit 9.2.5 4*
 - proof of harm *Unidroit 7.4.5, 7.4.6*
 - proof proximity *CISG 35 25 ff.*
 - qualified fault *CMNI 21 4*
 - rule and exception-principle *CISG 35 25 ff.*
 - seller *CISG 42 28*
 - special risks *CMR 18 4*
 - to master of the offer *Unidroit 2.1.7 3*
 - to sender of notice *Unidroit 1.10 4*
 - within the scope of the Unidroit Principles *Unidroit 1.6 3*
 - writings in confirmation *Unidroit 2.1.12 2*
- Business contributions
 - contract formation *Unidroit 2.1.1 5*
 - performance of a monetary obligation *Unidroit 7.2.1 1a*
- Buyer
 - non-performance *CISG 49 8*
- Buyer's avoidance
 - of the contract *CISG 47 4*
- Buyer's liability
 - for damages incurred by seller *CISG 42 24*
- Buyer's obligation *CISG 6 4*
 - to take delivery *CISG 60 1*
- Buyer's right
 - to examine goods *CISG 58 4*
- Calculation of time *CMR 30 15*
- Capacity
 - lack of capacity *Unidroit 3.1.1*

Index

- Cape Town Convention
 Cape Town Convention **Intro.** 1 ff.
 – assignment *Cape Town Convention* 31–37 1
 – choice of law *Cape Town Convention* 5 3
 – constitution of interest
 Cape Town Convention 6, 7 1
 – default (defined)
 Cape Town Convention 11 1 f.
 – insolvency *Cape Town Convention* 30 1,
 45 1
 – interim relief
 Cape Town Convention 13 1 ff., 43 1
 – interpretation *Cape Town Convention* 5 1
 – jurisdiction *Cape Town Convention* 42 1
 – non-consensual rights
 Cape Town Convention 39 1, 40 1
 – priority of interest
 Cape Town Convention 25–29 1
 – procedure *Cape Town Convention* 14 1
 – registration *Cape Town Convention* 15–20 1
 – remedies *Cape Town Convention* 12 1,
 8–10 1
 – sales *Cape Town Convention* 41 1
 – search *Cape Town Convention* 22–24 1
 – subrogation *Cape Town Convention* 38 1
 – territorial scope
 Cape Town Convention 3, 4 1
- Capitalised interest
 – legal fees *CMR* 27 4
 – post judgement interest *CMR* 27 4
- Cargo damage
 – burden of proof *CMNI* 16 7, 18 3
 – calculation of compensation *CMNI* 19 1
 – carrier's liability *CMNI* 16 1 ff.
 – damage to the goods *CMNI* 16 5
 – determination of the goods value
 CMNI 19 4
 – exonerations from liability *CMNI* 16 8,
 18 1
 – Himalaya clauses *CMNI* 17 4
 – inspection of goods *CMNI* 23 5
 – liability for servants and agents *CMNI* 17 1
 – limitation amount *CMNI* 20 1
 – limitation period *CMNI* 24 1
 – loss in value *CMNI* 19 2
 – loss of goods *CMNI* 16 4
 – loss of right to limit *CMNI* 21 1
 – non-contractual claims *CMNI* 22 1
 – normal wastage *CMNI* 19 5
 – notice of damage *CMNI* 23 1
 – period of custody *CMNI* 16 6
 – qualified fault *CMNI* 21 1
 – shore damage *CMNI* 16 11
 – title to sue *CMNI* 16 10
- Carriage *CISG* 31 2
 – for purpose of
 loading, delivery, transhipment
 Montreal Convention 18 15 f.
 – substitute carriage
 Montreal Convention 18 17 ff.
 – substitute carriage permitted
 Montreal Convention 18 19
 – substitute carriage without consent of the
 consignor *Montreal Convention* 18 21 f.
 – under extraordinary circumstances
 Montreal Convention 51 1
- Carriage of Goods *CMNI* 3 2;
 Montreal Convention 2 1
 – dead freight *CMNI* 9 4
 – delay in delivery *CMNI* 16 12
 – excluded goods *CMR* 1 11 ff.
 – on deck *CMNI* 3 13
 – postal items *Montreal Convention* 2 1
- Carriage performed by States
 Montreal Convention 2 1
- Carrier
 – actual carrier *Montreal Convention* 48 1,
 Chapter V 2
 – actual carrier, liability of
 Montreal Convention 40 1 ff.
 – contracting carrier
 Montreal Convention 48 1, **Chapter V** 1
 – contracting carrier, liability of
 Montreal Convention 40 1 ff.
 – period of liability *CMR* 17 4 ff.
 – successive carrier *Montreal Convention* 36 1
- Carrier's liability
 – burden of proof *CMR* 18 1 ff.
 – cash on delivery *CMR* 21 1 ff.
 – contributory fault *CMR* 17 19 ff.
 – counter proof *CMR* 18 3 ff.
 – defects of vehicle *CMR* 17 18
 – defences available *CMR* 17 11 ff.
 – delay *CMR* 19 1 ff.
 – instructions *CMR* 12 13
 – limitation of liability *CMR* 23 1
 – loss of documents *CMR* 11 4 ff.
 – non-privileged defences *CMR* 17 12 ff.
 – presumption of proof *CMR* 18 3 ff.
 – privileged defences *CMR* 17 16 ff.
 – wrongful use of documents *CMR* 11 4 ff.
- Cashback *Dir. 2011/7/EU* 3 43
- Cash discount *Dir. 2011/7/EU* 3 43 f., 7 19
- Causation
 – force majeure exclusion *Unidroit* 7.1.7 2
 – initial harm *Unidroit* 2, 7.4.7 1
- CEAC Rules
 – choice of the Unidroit Principles *Unidroit* 3
 – in a CEAC arbitration *Unidroit* 19
 – in a Swiss arbitration *Unidroit* 2, 7.4
 – to supplement the CISG *Unidroit* 10
- Change of Control clause
 – alternative use of an indivisibility clause
 Unidroit 11.1.1 6
 – to avoid being indefinitely bound
 Unidroit 5.1.8 6
- Change Request Procedures
 – impact on interpretation *Unidroit* 4.3 4
- Charter party Bill of lading *UCP* 22 1 ff.

- Cheapest cost avoider *CISG* 66 2
- Cheapest cost insurer *CISG* 66 2
- Checking duties
 - apparent condition of the goods *CMR* 8 5
 - packaging *CMR* 8 5
- Checklists
 - for construction contracts under the Unidroit Principles *Unidroit* 5.1 10
 - for sales contracts under the Unidroit Principles *Unidroit* 5.1 4-5
 - for service contracts under the Unidroit Principles *Unidroit* 5.1 6-9
- Choice of law *Dir. 86/653/EEC* **Intro.** 46
- Choice-of-law clause
 - annex competence for the internal agreement between co-obligors *Unidroit* 11.1.9 3
 - choice of Unidroit Principles clause *Unidroit* 9
 - Floating *Unidroit* **Pre.** 20
- Choice of UNIDROIT Principles clause
 - combination with arbitration *Unidroit* 3, 6
 - combination with choice of court *Unidroit* 4, 6
 - implicit choice for the internal agreement between co-obligors *Unidroit* 11.19 3
 - priority of the choice of the dispute resolution scheme *Unidroit* 1.2 2, 2, 3
 - to supplement the CISG *Unidroit* 10
- CISG* *Dir. 2011/7/EU* 1 11 ff., 3 7
 - accession and ratification *CISG* 91 1
 - arbitration *CISG* 1 41
 - autonomous interpretation *CISG* 7 1
 - barter contracts *CISG* 1 6
 - choice of the UPICC as derogation *Unidroit* **Pre.** 6c
 - CISG Advisory Council *CISG* 7 9
 - competing conventions *CISG* 90 1 ff.
 - conflict of laws *CISG* 95 1 ff.
 - contract *CISG* 1 30 ff.
 - contracting States *CISG* **Intro** 2 f.
 - core principles *CISG* **Intro** to **Art.** 45-65 11
 - countertrade *CISG* 1 7
 - declarations *CISG* 97 1
 - denunciation *CISG* 101 1
 - depositary *CISG* 89 1
 - derogation *CISG* 6 12
 - entry into force *CISG* 99 1
 - EU Law *CISG* 90 5
 - foods *CISG* 1 11 ff.
 - form *CISG* 11 1 ff.
 - franchising *CISG* 1 9
 - gap-filling *CISG* 7 13
 - gaps *CISG* 4 11
 - gifts *CISG* 1 8
 - history *CISG* **Intro** 1
 - internal gaps; general principles *CISG* 7 16
 - international agreements *Dir. 2011/7/EU* 1 12 ff.
 - international applicability *CISG* 1 33 f., 38
 - international scope *CISG* 1 1
 - leasing *CISG* 1 3
 - legal advisors *CISG* 6 14
 - modifying contracts *CISG* 1 10
 - opt-out *CISG* 6 1 ff.
 - personal injury; death *CISG* 5 1 ff.
 - place of business *CISG* 1 16 f., 10 1 ff.
 - practices *CISG* 9 18
 - pre-contracts *CISG* 1 5
 - regional unification *CISG* 94 1
 - reservations *CISG* 12 1, 92 1 ff., 96 1
 - sale-and-lease-back *CISG* 1 4
 - sale of goods *CISG* 1 2
 - scope *CISG* 4 1
 - structure *CISG* **Intro** 5
 - temporal scope *CISG* 100 1
 - territorial units *CISG* 93 1
 - torts *CISG* 5 8
 - UNCITRAL digest *CISG* 7 6
 - uniform law *CISG* **Intro** 4
 - usages of trade *CISG* 9 1 ff.
 - writing *CISG* 13 1
- Civil Aviation Act (Luftverkehrsgesetz, LuftVG) *Montreal Convention* **Intro.** 15
- Class action *Dir. 2011/7/EU* 7 23
- Clean transport documents *UCP* 27 1 ff.
- Closing
 - as conduct sufficient to show agreement *Unidroit* 2.1.1 2
 - no condition in the sense of Art. 5.3.1 *Unidroit* 5.3.1 2
- CMNI
 - actual carrier *CMNI* 1 9
 - Background *CMNI* **Intro.** 1
 - bill of lading *CMNI* 1 21
 - carrier *CMNI* 1 7
 - consignee *CMNI* 1 17
 - contract of carriage *CMNI* 1 2
 - definitions *CMNI* 1 1
 - entering into force *CMNI* **Intro.** 6
 - error in navigation *CMNI* 25 9
 - EU issues *CMNI* **Intro.** 7
 - general average *CMNI* 26 1
 - goods *CMNI* 1 22
 - inland waterway *CMNI* 2 5
 - international carriage *CMNI* 2 2
 - in writing *CMNI* 1 26
 - law otherwise applicable *CMNI* 1 27
 - making of *CMNI* **Intro.** 2 f.
 - mandatory provisions *CMNI* 25 1
 - overview *CMNI* **Intro.** 4 f.
 - principal duties *CMNI* 3 1
 - scope of application *CMNI* 2 1, 30 1 ff., 32 1
 - shipper *CMNI* 1 15
 - Special Drawing Right (SDR) *CMNI* 28 1
 - transport document *CMNI* 1 18
 - undertaking to carry *CMNI* 1 3
- CMR
 - binding versions *CMR* **Intro.** 8
 - charges *CMR* 6 8

Index

- lift on / lift off *CMR* 2 7
- Member states *CMR* **Intro.** 1 f.
- multimodal transports *CMR* 2 1
- national law *CMR* **Intro.** 10 ff.
- piggyback *CMR* 2 4
- roll-on/roll-off *CMR* 2 4
- segmented transport *CMR* 2 6
- servants and agents *CMR* 3 2 ff.
- territorial scope *CMR* 1 16
- uni-modal contracts *CMR* 2 1
- COD *CMR* 21 1 ff.
- Codesharing *Montreal Convention* **Intro.** 3, 48 1
- Combined carriage *Montreal Convention* 38 1
- Commercial agents *Dir. 86/653/EEC* 9 1
 - compensation for damage *Dir. 86/653/EEC* 17 **para** 3 1
 - exceptions *Dir. 86/653/EEC* 8 1
 - new customers *Dir. 86/653/EEC* 17 **para** 2 1
- Commercial Code (Germany, HGB)
Montreal Convention **Intro.** 16
- Commercial invoice *UCP* 18 1 ff.
- Commercial letter of credit *UCP* 1 5
- Commercial transaction *Dir. 2011/7/EU* 2 2 ff., 3 49 f.
 - cheques and bills of exchange *Dir. 2011/7/EU* 2 5
 - compensatory payments *Dir. 2011/7/EU* 2 5 f.
 - statute-based agreement *Dir. 2011/7/EU* 2 3
- Commission agreement
 - prohibition by mandatory law *Unidroit* 1.4 1
- Common European Sales Law
Dir. 2011/7/EU 7 10
- Community Air Carrier
Montreal Convention **Intro.** 13
- Community of European railways
and infrastructure companies (CER)
CIV/CIM **Intro.** 18
- Compensation *Dir. 86/653/EEC* 6 **para** 1 1
 - calculation *Dir. 86/653/EEC* 17 **para** 3 6
 - for damages *Dir. 86/653/EEC* 17 **para** 4 1
- Compliance with technical specifications
CISG 42 23
- Complying presentation *UCP* 7 14, 14 3, 15 1 ff.
 - accepted tolerances *UCP* 30 1 ff.
 - definition under *UCP* 600 *UCP* 2 9
- Conclusion of contract *CISG* 23 1
 - conditional offer / acceptance *CISG* 23 4
 - conduct of one party *Unidroit* 4.2, 2.1.1
 - interpretation *Unidroit* 4.2, 4.3
 - offer and acceptance mechanism *Unidroit* 2.1.6 5
 - threat *Unidroit* 3.2.6 1
 - timing *CISG* 23 1, 5
- Conditions
 - contractual options *Unidroit* 5.3.1 3, 5.3.2 4
 - duty to preserve rights *Unidroit* 5.3.4
 - effect of conditions *Unidroit* 5.3.2 2-3
 - fulfilment of a condition *Unidroit* 5.3.4 1
 - interference with conditions *Unidroit* 5.3.3
 - restitution *Unidroit* 5.3.5 1-2
 - scope of application of the rules on conditions *Unidroit* 5.3.1 2
 - types of conditions *Unidroit* 3, 5.3.1 2, 5.3.2 2
- Conditions of carriage
 - evidence of *Montreal Convention* 11 3
- Conduct of the parties
 - as a criterion for contract interpretation *Unidroit* 4.3 1
- Confidentiality
 - as duty to preserve rights *Unidroit* 5.3.4 1
 - damage in case of breach *Unidroit* 2.1.16 2
 - defined *Unidroit* 2.1.16
 - interpretation *Unidroit* 2.1.16 1
 - subsisting clause in case of termination *Unidroit* 7.3.5 3
- Confirmation
 - definition under *UCP* 600 *UCP* 2 11
 - exclusion of avoidance *Unidroit* 3.2.9
- Confirming bank *UCP* 8 1 ff.
 - definition *UCP* 2 12
- Conflict of interest
 - between agent and principal *Unidroit* 2.2.7 2
 - principal's prior consent and/or knowledge *Unidroit* 2.2.7 3
- Conflict-of-laws *CMR* **Intro.** 14
- Conformity of goods
 - implied agreement *CISG* 35 7a
- Consequential loss
 - principle of full compensation *Unidroit* 7.4.2 1
- Consequential losses *CMR* 25 6
 - Repair costs *CMR* 23 2
- Consideration
 - no need for consideration *Unidroit* 3.1.2 1-2
- Consignee *CMNI* 14 1;
Montreal Convention 1 11
 - definition *CMR* 13 5
 - delivery of goods *CMNI* 10 2
 - liability for freight *CMNI* 10 3
 - obligation to pay outstanding charges *CMR* 13 8 ff.
 - right to give instructions *CMNI* 14 1, 15 1
- Consignment *CMR* 9 1
 - Note *CMR* 6 4 ff., 12 7
- Consignment note *CMR* 4 1 ff.
 - checking duty of the carrier *CMR* 8 2 ff.
 - content *CMR* 6 1 ff.
 - copies *CMR* 5 6
 - document of proof *CMR* 4 3

- duties of the carrier *CMR* 8 2 ff.
- evidentiary effects *CMR* 8 1 ff., 9 5
- formal requirements *CMR* 5 1 ff.
- inadequacy *CMR* 7 1
- inaccuracy *CMR* 7 1
- legal effects *CMR* 4 4, 8 1 ff.
- liability of the carrier *CMR* 7 6 ff.
- liability of the sender *CMR* 7 2
- prima facie evidence *CMR* 9 2
- proof of contract *CMR* 9 3
- proof of receipt *CMR* 9 3
- reservation *CMR* 8 9 ff.
- signature *CMR* 5 2
- Consignor *Montreal Convention* 1 10
 - duty to furnish information
Montreal Convention 16 1
 - responsibility for correctness of information
Montreal Convention 10 1
 - shipper *Montreal Convention* 1 3
- Conspiracy
 - to circumvent mandatory law
Unidroit 2.1.1 5
- Construction contract
 - authority after termination
Unidroit 2.2.10 2
 - change request procedures
Unidroit 2.1.18 1
 - Checklist under the Unidroit Principles
Unidroit 5.1 10
 - choice of Unidroit Principles
Unidroit 5.1 10
 - cooperation between the parties
Unidroit 5.1.3 2
 - divisibility of performance *Unidroit* 7.3.7 2
 - duties of cooperation *Unidroit* 5.1.3 5-6
 - FIDIC *Unidroit* 5.1 10
 - issues to include *Unidroit* 5.1 10
 - modification in a particular form
Unidroit 2.1.18 1
 - permission with extremely burdensome conditions *Unidroit* 6.1.7 5
 - reasonable reliance on conducts
Unidroit 2.1.18 2
- Construction of the contract
 - carriage paid *CISG* 67 6
 - free delivery *CISG* 67 6
 - frei Bestimmungsort *CISG* 67 6
 - frei Haus *CISG* 67 6
- Consumer *Dir. 2011/7/EU* 2 2, 18 f., 3 23, 7 22, 10 15
- Container clause *CMNI* 20 5
- Contract
 - conditional contract *Unidroit* 2.1.13
 - covered by the CMR *CMR* 1 3 ff.
 - effect of resolutive condition on
Unidroit 5.3.2 3-4
 - for reward *CMR* 1 6
 - forwarding contracts *CMR* 1 4
 - haulage contract *CMR* 1 5
 - release by agreement *Unidroit* 5.1.9
 - standard terms *Dir. 2011/7/EU* 7 2 ff., 12 ff.;
Unidroit 2.1.19, 2.1.20, 2.1.21
 - to hire a vehicle *CMR* 1 5
 - to the detriment of a third party
Unidroit 5.2.1 3
 - validity *CISG* 4 6 ff.
- Contract negotiation *Unidroit* 9, 49, 51
- Contract of carriage *CIV/CIM Intro.* 9;
CMNI 1 2; *CMR* 1 3; *Montreal Convention* 1 2
 - applicable law *CMNI* 29 3
 - termination *CMNI* 9 1
- Contract perception
 - note of caution *Unidroit* 18
- Contract practice under the Unidroit Principles
 - overview of kinds of contracts *Unidroit* 3
 - to avoid burdensome national law
Unidroit 1.4 4
- Contracts in favour of third parties
 - defined *Unidroit* 5.2.1
- Contractual conformity of the goods
 - contractual agreements *CISG* 35 4
 - industry practice *CISG* 35 4
- Contractual options to modify the regime of the Unidroit Principles
 - 'dépeçage' excluding rules on limitation periods *Unidroit* 10.3 7-10
 - 'hold harmless on first demand'-undertaking from the assignor in an assignment agreement *Unidroit* 9.1.13 8
 - 'waiver of defence'-declaration of obligor in assignment agreement *Unidroit* 9.1.13 8
 - adaptation of regime on contributory claims
Unidroit 11.1.12 12
 - adaptation of set-off *Unidroit* 8.1 20, 8.2 12
 - adaptation of system of joint and several liability *Unidroit* 11.1.10 7
 - adaptation of termination regime in case of plurality of obliges *Unidroit* 11.2.3 4
 - advance payment *Unidroit* 7.2.1 2
 - bundling interests of several co-obligees in case of a lawsuit against the obligor
Unidroit 11.2.1 10
 - clauses on determination of missing terms
Unidroit 7, 2.1.14 3
 - communal claims *Unidroit* 11.2.1 16
 - confirmation of the assignor as proof in the assignment agreement *Unidroit* 9.1.12 5
 - defining certain personal defences as 'common to all obligors'
Unidroit 11.1.4 10
 - defining consequences of a release or a settlement *Unidroit* 11.1.6 4
 - duty of communication to co-obligors regarding performance *Unidroit* 11.1.7 7
 - effect of expiration or suspension of limitation period *Unidroit* 11.1.7 6
 - exclusion of the retroactive effect of the assignment of future rights
Unidroit 9.1.5 4
 - general principle *Unidroit* 1.6 4

Index

- grace period *Unidroit 7.1.5 4*
- indemnification or 'hold free'-agreement regarding costs of assignment *Unidroit 9.1.8 3*
- interest for failure to pay money *Unidroit 7.4.9 6*
- limitation of set-off rights for a time-barred claim *Unidroit 10.10 4*
- model clauses *Unidroit 2*
- modification of limitation periods by the parties *Unidroit 9, 10.3 1*
- non-assignment clause *Unidroit 9.1.11 4*
- non-reliance clause *Unidroit 1.8 5*
- obligation of co-obligors to refrain from acknowledgement or to renouncing a defence without consent *Unidroit 11.1.7 7*
- obligations of communication and co-operation in case plurality of obliges *Unidroit 11.2.2 7*
- plurality of obliges (determination of regime) *Unidroit 11 3, 11.1.1 5-8*
- power of attorney for each obligor to take all acts deemed reasonable to assert a common right of defence and/or to terminate the contract *Unidroit 11.1.4 10*
- power of attorney to act also on behalf of the co-obligee in the relation with the obligor *Unidroit 11.2.1 7*
- price determination *Unidroit 5.1.7 6*
- prohibition or limitation of partial assignment *Unidroit 9.1.4 5*
- prolongations of terms *Unidroit 5.1.8 6*
- revocation of rights *Unidroit 5.2.5 3*
- rules on performance to avoid deadlock between co-obligees *Unidroit 11.2.1 14*
- set-off by agreement *Unidroit 8.1 19*
- set-off regime *Unidroit 8.1, 20*
- severability clause *Unidroit 7.1.6 8*
- solvency undertakings of the assignor *Unidroit 10.5 5*
- Contra proferentem rule
 - interpretation *Unidroit 4.6 1, 2.1.19 1*
- Contrary agreement *CISG 40 2*
- Contributory fault *CMR 17 19 ff.*
- Contributory negligence *CMR 29 5*
- Conversion
 - judgement currency *CMR 23 17*
 - SDR *CMR 23 17*
- Cooperation between the parties
 - complex contracts *Unidroit 5.1.3 6*
- Copies *UCP 17 1 ff.*
- Corporate loan *Dir. 2011/7/EU 3 49 ff.*
- Corporate Social Responsibility
 - Agreement on quality of performance *Unidroit 5.1.6 4*
 - Mandatory law *Unidroit 3.3.1 1a*
- COTIF 1980 *CIV/CIM Intro. 7, 10*
- COTIF 1999 *CIV/CIM Intro. 10*
- appendixes *CIV/CIM Intro. 7*
- Courier receipts *UCP 25 1 f.*
- Court
 - arbitral tribunal *Unidroit 1.11*
 - defined *Unidroit 1.11*
- Cover transaction
 - required by usage and impact on claim for payment *Unidroit 7.2.1 1*
- Credit
 - definition under UCP 600 *UCP 2 13 f.*
- Cryptocurrency and crypto token related contracts
 - application of the Unidroit Principles *Unidroit 8*
 - as subject for contracts under Unidroit *Unidroit 4*
- Culpa in contrahendo *CMR Intro. 12*
 - Damages after breaking off negotiations *Unidroit 7.4.1 4*
 - Duty of confidentiality *Unidroit 2.1.16 1*
 - Pre-contractual liability when breaking off negotiations *Unidroit 2.1.15 1*
- Cultural bridges avoiding misunderstanding
 - agency undisclosed *Unidroit 2.2.4 1*
 - conditions of set-off *Unidroit 8.1 1*
 - effect of termination *Unidroit 7.3.5 1*
 - effects of termination in general *Unidroit 7.3.5 1*
 - imputation of payments *Unidroit 6.1.12 1*
 - initial impossibility *Unidroit 3.1.3 1*
 - performance of non-monetary obligation *Unidroit 7.2.2 1*
 - plurality of obligees *Unidroit 11.2.1 1*
 - rights related to the right assigned *Unidroit 9.1.14 2*
 - right to specific performance *Unidroit 1, 7 3, 7.2.1 1, 7.2.2*
 - scope of the limitation periods *Unidroit 10.1 1*
 - termination *Unidroit 7.3.2 1*
 - writings in confirmation *Unidroit 2.1.12 3*
- Cure by non-performing party
 - additional time to cure *Unidroit 7.1.5*
 - duty to cooperate *Unidroit 7.1.4 3*
 - requirements *Unidroit 7.1.4 3*
 - restitution regarding long-term contracts *Unidroit 7.3.7*
 - restitution with respect to contracts to be performed at one time *Unidroit 7.3.6*
 - right to cure *Unidroit 7.1.4*
- Currency of payment
 - applicable exchange rate *Unidroit 6.1.9 2*
 - currency not expressed *Unidroit 6.1.10*
 - general default rules *Unidroit 6.1.9*
- Damage *CISG 44 11 f., 45 1 ff.; Montreal Convention 18 2 ff.*
 - abstract calculation *CISG 76 1*
 - causation *CISG 74 9*
 - compensation *CISG 74 1*
 - conditio sine qua non *CISG 74 9*
 - contract avoidance *CISG 75 1*

- contributory negligence *CISG* 77 1
 - costs *CISG* 74 11
 - costs of bank services *CISG* 74 14
 - costs of legal consultation *CISG* 74 13
 - costs of litigation *CISG* 74 13
 - death *CISG* 74 6
 - decrease of value of goods *CMR* 17 10
 - diminution of merchantability *CMR* 17 10
 - direct damages *CISG* 74 10
 - exemptions *CISG* 79 1, 80 1
 - fault *CISG* 74 7
 - fluctuation of currency value *CISG* 74 14
 - foreseeability *CISG* 74 1, 24
 - frustrated expenses *CISG* 74 17
 - good faith *CISG* 77 2
 - in case of delay *Montreal Convention* 19 5
 - incidental damages *CISG* 74 11
 - interest payment *CISG* 78 1
 - joint responsibility *CISG* 80 3
 - limitations of liability *CISG* 74 4
 - liquidated damages *CISG* 74 4
 - loss of goodwill *CISG* 74 11
 - loss of investment opportunity *CISG* 74 14
 - loss of profit *CISG* 41 26, 75 15
 - lost volume *CISG* 74 16
 - market price *CISG* 76 3
 - mitigation *CISG* 77 1
 - non-actionable duties *CISG* 74 8
 - non-pecuniary losses *CISG* 74 18
 - of goods *CMR* 17 8 ff., 25 1
 - personal injuries *CISG* 74 6
 - prix courant *CISG* 76 3
 - substitute transaction *CISG* 75 1, 77 7
 - suspicion of damage *CMR* 17 10
 - third-party beneficiaries *CISG* 74 5
 - to persons *CMR* 10 4
- Damages
- agent acting without or exceeding its authority *Unidroit* 2.2.6
 - applicability by analogy *Unidroit* 7.4.1 4
 - certainty of harm *Unidroit* 7.4.3
 - costs of performance outside a party's sphere *Unidroit* 6.1.11 1
 - currency *Unidroit* 7.4.12
 - negative interest *Unidroit* 2.1.15 3
- Dangerous goods *CMR* 22 1
- ADR *CMR* 22 3
 - interpretation *CMR* 22 3
 - use of abbreviations *CMR* 22 3
- DCFR as a source of the UNIDROIT Principles (examples)
- allocation between joint and several obligees *Unidroit* 11.2.4 1
 - a source among others *Unidroit* 23
 - availability of defences and rights of set-off in case of joint and several obligors *Unidroit* 11.1.4 1
 - effect of judgment on limitation period *Unidroit* 11.1.8 1
 - imputation of payments *Unidroit* 6.1.12 1
 - revocation of third party rights *Unidroit* 5.2.5 1
 - specific performance of non-monetary obligations *Unidroit* 1, 7.2.2
- Dead freight *CMNI* 9 4
- Decentralised Autonomous Organisations
- application of the Unidroit Principles *Unidroit* 8
 - as subject for contracts under Unidroit *Unidroit* 4
- Declaration
- balance of risks *CISG* 24 23
 - capacity to understand *CISG* 24 16
 - chat apps, SMS *CISG* 24 9
 - chat apps, SMS, dialogues lacking immediacy *CISG* 24 31, 42, 45
 - chat apps, SMS, immediate dialogues *CISG* 24 16
 - collection from depot or post office *CISG* 24 30
 - delivery by email, voice mail, SMS, fax, telegram *CISG* 24 31 ff.
 - delivery outside business hours *CISG* 24 47
 - email *CISG* 24 32 ff., 36
 - email, different service providers *CISG* 24 39
 - email, multiple servers hosting single inbox *CISG* 24 38
 - email, shared service provider *CISG* 24 37
 - email, wrong email address *CISG* 24 40
 - fax, telex and telegram *CISG* 24 46
 - foreign language *CISG* 24 50
 - immediacy *CISG* 24 9 f., 16
 - impediments *CISG* 24 56
 - live chat boxes on website (immediate dialogues) *CISG* 24 16
 - multiple servers storing single email inbox *CISG* 24 36
 - of timing *CISG* 24 6
 - reach, by other means *CISG* 24 22
 - reach, oral/test of immediacy *CISG* 24 22
 - timing *CISG* 24 26 ff., 38
 - timing of oral *CISG* 24 13
 - voice mail/answering machine *CISG* 24 10, 41
 - website, clickwrap, browwrap *CISG* 24 44
 - website, live chat box *CISG* 24 44 f.
 - website, passive vs interactive *CISG* 24 43
- Declaration of avoidance *CISG* 49 15
- burden of proof *CISG* 26 8
 - content *CISG* 26 4
 - effectiveness *CISG* 26 5 f.
 - form *CISG* 26 2 f.
 - time limits *CISG* 26 7
 - transmission *CISG* 26 5 f.
- Declaration of interest *Montreal Convention* 22 9
- Defective packing
- liability of sender *CMR* 10 1

Index

- Defective performance
- Repair and replacement *Unidroit* 7.2.3
- Defences
- non-privileged *CMR* 17 12 ff.
 - privileged *CMR* 17 16 ff.
- Defendant *Montreal Convention* 18 23
- Deferred payment undertaking *UCP* 6 7
- Definitions
- in the Principles *Unidroit* 1.11
 - overview of further definitions *Unidroit* 1.11 2
- Delay *CMR* 19 1, 26 3;
Montreal Convention 19 1 ff.
- as per Art. 6 Reg. EC 261/2004 *Montreal Convention* 19 7
 - in delivery *CMNI* 16 12, 20 12, 23 6;
CMR 19 2 ff., 23 13, 30 2
 - in performance *CISG* 49 10
- Delay as per Reg. EC 261/2004
- individual damage as per Montreal Convention *Montreal Convention* 19 8
 - standardized damage as per Reg. EC 261/2004 *Montreal Convention* 19 8
- Delivery *CISG* 30 4, 31 3
- aliud delivery *CISG* 35 7
 - and jurisdiction *CISG* 31 45
 - arrangements for carriage *CISG* 32 12, 17
 - burden of proof *CMR* 30 1
 - call-off *CISG* 33 9
 - C-clauses *CISG* 31 43
 - condition of goods *CMR* 30 1
 - costs of carriage *CISG* 32 16
 - D-clauses *CISG* 31 44
 - delivery of documents *CISG* 30 16, 34 1
 - designated place *CMR* 13 4
 - dispatch of goods *CISG* 31 16, 32 2, 13
 - documents relating to the goods *CISG* 34 4
 - early delivery *CISG* 52 7
 - entitlement by consignee *Montreal Convention* 13 1
 - ex works *CISG* 31 41
 - F-clauses *CISG* 31 42
 - fixed date *CISG* 33 4
 - fixed period *CISG* 33 6
 - freight-forwarder *CISG* 31 18
 - goods to be manufactured or produced *CISG* 31 31
 - handing over of documents *CISG* 34 6, 10
 - impediment *CISG* 33 18
 - impossibility of delivery *CMR* 15 2 ff.
 - Incoterms® *CISG* 31 36, 32 14, 33 10
 - insurance *CISG* 32 22
 - multi-modal transport *CISG* 31 15
 - notice of consignment *CISG* 32 5
 - of cargo *Montreal Convention* 13 1
 - of goods *CMR* 17 4
 - of the wrong goods *CISG* 35 7
 - place of delivery *CISG* 31 4, 46, 34 9
 - reasonable time *CISG* 33 12
 - remedies for breach *CISG* 31 6, 32 11, 20, 24, 33 15, 34 11
 - residual rule *CISG* 31 33
 - right to cure *CISG* 34 12
 - sale of goods in transit *CISG* 31 22
 - specific goods *CISG* 31 23
 - specific stock *CISG* 31 29
 - third-party deal *CISG* 31 14
 - time of delivery *CISG* 33 1, 34 8
 - total loss *CMR* 30 4
 - total loss, constructive *CMR* 30 4
 - transfer of risk *CISG* 31 8
- Delivery of goods *CMNI* 3 2, 10 1, 5
- before the date agreed *CISG* 52 1
 - bill of lading *CMNI* 13 7
 - delivery by instalment *CISG* 38 3
 - delivery time *CMNI* 5 1
 - examination duty *CISG* 38 1 ff.
 - place of destination *CISG* 38 2
 - replacement deliveries *CISG* 38 3
- Denunciation *Montreal Convention* 54 1
- Departure (place of) *Montreal Convention* 1 13
- Deposit with discharging effect
- Impact on debt of co-obligors *Unidroit* 11.1.5 1
- Derogation *CMR* 41 1
- formation provisions *CISG Intro to Art. 14–24* 2 f.
- Description of the goods *UCP* 14 13
- transport documents *UCP* 19 9
- Destination (place of) *Montreal Convention* 1 13
- Destruction *Montreal Convention* 18 2 ff.
- Determination of value *CMR* 23 5, 25 3
- Devaluation of all goods *CMR* 25 8
- Dies interpellat *Dir. 2011/7/EU* 2 33
- Differences compared to the Unidroit Principles
- anticipatory non-performance to trigger a termination right *Unidroit* 7.3.3 4
 - conduct sufficient to show agreement *Unidroit* 2.1.1 2
 - damages - manner of monetary redress *Unidroit* 7.4.11 1
 - foreseeability of damages *Unidroit* 7.4.4 3
 - harm due in part to aggrieved party *Unidroit* 7.4.7 1
 - interest on damages *Unidroit* 7.4.10 1
 - manner of monetary redress *Unidroit* 7.4.11 1
 - non-performance *Unidroit* 1, 7.2.3
 - notice prior to termination *Unidroit* 7.3.4 4
 - offer *Unidroit* 2.1.8 1
 - partial performance *Unidroit* 6.1.3 1
 - repair and replacement *Unidroit* 7.2.3 1
 - restitution *Unidroit* 7.3.6 4
 - right to cure *Unidroit* 7.3.1 1
 - termination after right to cure *Unidroit* 7.3.1 1
 - usages *Unidroit* 1.9 1